

Marcel Juen Kommunikation GmbH Waldmannstrasse 10 8001 Zürich-Bellevue 043 538 54 86 mjk@marceljuen.ch

University of Zurich | EHCL «Debate Training» | 2025

Customized course I March 18 2025 I max. 14 participants

Coordinator EHCL Programme Rolf Heusser I Marcel Juen and Helen Züger

Learning Objectives

2 Trainers

The participants...

- o ...learn and practise how to position themselves personally and profitably in a debate.
- o ...learn and practise how to switch argumentation levels.
- o ...learn and practise how to persuade their (target) audience.
- o ...refine their personal presentation skills during the process.

Block 1 | Plenary

«Basics»

- o Welcome: Practical tip | Introduction of trainer | Daily program
- o Practice: Analysis of existing (TV) appearances
- o Basics: First and last answer I Argumentation
- o Optics: Standing or sitting position I Posture & stance I Gaze I Gestures I Microphone
- o Moderation: Role | Moderation | Conversation | Closing moderation

Block 2 I Group

«Workshop: Preparation»

- o Pro Team: Attitude and positioning I Role I Goal I Message I Argumentation
- o Moderation: Preparation I Texts

Block 3 I Group

«Workshop: Realization»

o Debate: Live-Recording

Block 4 I Group

«Workshop: Analysis»

- o Debate: Analysis
- o In plenary: Personal focus | Reflection and classification | Define practical goals
- o Outlook: Course offer I Farewell